

20 ACCELERATOR 25 IMPACT STORY



Circular Sanitation Marketplace



India



2025 Cohort

NIRGANDH
CLEAN | COMFORTABLE | HEALTHY

ABOUT NIRGANDH

Nirgandh manufactures a No-Flush toilet system that treats faecal sludge on the site itself and its Bio-Digester converts faecal. Nirgandh manufactures a No-Flush toilet system that treats faecal sludge on the site itself, and its Bio-Digester converts faecal into Water & Methane gas. Gas passes through the gas pipeline and the pathogen-free water bacteria, and the whole process takes about 8-10 days.



IMPACT TO DATE

~288k

Lives impacted
daily

10.2k

Shared facilities
(school /public) in service

40

Household facilities
in service



**Business impact numbers from establishment to date*

NIRGANDH: 12 MONTH ACCELERATOR JOURNEY

Supported the SME in refining unit economics, understanding the importance of revenue forecasting, and assessing investment fit.



Malavika Ravi
Toilet Board Coalition

ACCELERATOR COACH

"I have personally learnt quite a bit while working with Ashish. He is extremely hard-working, an ace at government partnerships and a stalwart of the industry."



Ashish Mehrotra
Nirgandh

ENTREPRENEUR

"During the acceleration programme, I deepened my understanding of financial modeling—learning how to build dynamic models that forecast revenue, expenses, and cash flow with precision. It empowered me to make data-driven decisions."

Join us to
Accelerate 1,000
Sanitation Businesses by 2030

Nov, 2025
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toiletboard.org

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and resources by clicking [here](#)



With thanks to our leaders:

