

20 ACCELERATOR 25 IMPACT STORY



Toilet Marketplace



Guinea



2025 Cohort

ecosense
SOLUTIONS

ABOUT ECOSENSE SOLUTIONS

Ecosense Solutions is a company dedicated to promoting, building and managing modern and appropriate sanitation infrastructure. The company provides SATO solutions, including innovative toilets and handwashing systems, to improve access to sanitation for vulnerable communities, including low-income households, schools and public institutions.



IMPACT TO DATE

8,358

No. of people
impacted

88

No. of sanitation units
installed

5

Cities of activity
Conakry, Labé, Boké, Pita, Kindia



*Business impact numbers from establishment to date

ECOSENSE SOLUTIONS: 12 MONTH ACCELERATOR JOURNEY

With a large stock of toilet accessories at the start of the programme, the entrepreneur received guidance to analyse and understand the cost structure and optimise profit margins.



Nabe Amadu Ali
SATO, LIXIL
LIXIL

MENTOR

"Ecosense has a vision that will enable it to remain in business and continue to grow. I commend its understanding of the market and its aversion to risk."



Halimatou Diallo
Ecosense Solutions

ENTREPRENEUR

"The Accelerator enabled me to structure our financial projections to strengthen the viability and growth of ECOSENSE SOLUTIONS, while boosting our visibility and amplifying our impact through more strategic and inclusive communication."

Join us to
Accelerate 1,000
Sanitation Businesses by 2030

Nov, 2025
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toiletboard.org

Discover additional information
and resources by clicking [here](#)



With thanks to our leaders:



LIXIL

***Kimberly-Clark**

