

Accelerator Impact Story



2024 Cohort



Operating in Senegal



Toilet Marketplace

ABOUT ALTERNATIV

Alternativ was founded in 2020. It started its operations by selling and distributing the Sato Pan. The company also builds sanitary facilities, such as toilets, for various clients, including households, businesses, and NGOs



©ALTERNATIV

ALTERNATIV'S IMPACT

*Business impact numbers from establishment to date

7750 Sanitation services
safely managed & delivered

360 people served
through shared facilities

38.7K people served
across Senegal

ALTERNATIV'S 12 MONTH ACCELERATOR JOURNEY

Alternativ worked on lines of business analysis, value proposition, expansion plan .

Mentor



Andreamapianina Nicole
LIXIL

"It's an opportunity for both her and me, as well as for sharing experiences and knowledge, which is very motivating. Thanks to the initiative of the Toilet Board Coalition, which promotes the development of SMEs working in the sanitation sector."

Entrepreneur



Aicha Séne,
Alternativ

"The Toilet Board Coalition arrived at a crucial time when Alternativ wanted to expand its activities. Thanks to the Accelerator, we have better focused our intervention actions and have a clearer vision for the future of the company."

Join us to
Accelerate 1,000
Sanitation Businesses by 2030

Discover additional information and resources by clicking [here](#)



With thanks to our leaders:



*Kimberly-Clark

LIXIL

