

# Accelerator Impact Story



2023 Cohort



Operating in India



Circular Sanitation Marketplace

## ABOUT ABSOLUTE WATER

Founded in India, in 2016, Absolute Water builds STPs, treating 6 Mn litres daily, for industries, residences and municipalities. Their earthworm-based technology is sludge-free, low-energy and chemical-free. Smita now plans to launch a mobile STP-on-wheels, bringing clean water wherever it is needed.



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## ABSOLUTE WATER'S IMPACT

\*Business impact numbers from establishment to date

**30** Plants across India

**6M** Litres sewage treated

**900K** People having access to clean and safe water

## ABSOLUTE WATER'S 12 MONTH ACCELERATOR JOURNEY

Absolute Water developed the value proposition and launch plan for AquaGo, its new solar-powered mobile quick plug-and-play wastewater treatment unit. The company also worked on managing the cash flows of the entity as a whole, and finetuning its model for investibility.

### Mentor



Bratin Roy  
TÜV SÜD

"It was an exhilarating experience to mentor Absolute Water with the Accelerator. We were really impressed to see the knowledge, expertise and commitment towards sustainable sanitation solutions from Smita and her team. I hope that our interaction over the year has helped them gain further insight in relation to market access, trends and future collaboration."

### Entrepreneur



Smita Singhal  
ABSOLUTE WATER

"From the day I got selected for the 2023 Cohort, I have been blessed with a team that has become more like family. And just like earnest family members, they are keen, interested, supportive and generous with their time, advice and energy that helps you be on the path towards success. I genuinely feel, with all my heart, that without the TBC team, my dream of launching a vertical would have never happened."

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**Accelerate 1,000**

Sanitation Businesses by 2030

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Thanks to our leaders:

