



# Accelerator Impact Story



2023  
Cohort



Operating in  
Kenya



Circular Sanitation  
Marketplace

## ABOUT GASIA POA

Founded in Kenya in 2010, Gasia Poa is an integrated city-wide waste logistics SME that provides safely managed pit emptying, solid waste management, as well as access to clean water to low-income communities. Gasia Poa services 225 pits annually and provides clean water to 300 people.



©GASIA POA

## GASIA POA'S IMPACT

*\*Business impact numbers from establishment to date*

**1,475** Clients  
across Kenya

**1,728** Tons of  
solid waste  
treated annually

**64K** Cubic meters  
of water saved annually

## GASIA POA'S 12 MONTH ACCELERATOR JOURNEY

Gasia Poa worked on market share analysis, expansion strategy, and transition from sole proprietorship to private limited

### Mentor



Samuel Langat  
LIXIL

*"I am so happy that I got the opportunity to mentor Dickens of Gasia Poa. It has been an amazing journey - working on your business and expansion plan. I hope that others can also learn like I did from this engagement between me and you."*

### Entrepreneur



Dickens Ochieng  
GASIA POA

*"Since Gasia Poa joined the Toilet Board Coalition Accelerator, through their expertise and mentorship, we have managed to understand the unit economics of my business, financial projections for five years, and develop a pitch deck that has positioned Gasia Poa for investment readiness."*

Join us to

**Accelerate 1,000**

Sanitation Businesses by 2030

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Thanks to our leaders:

